

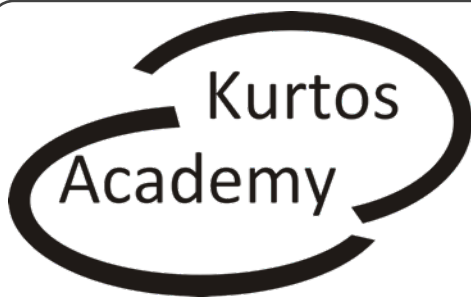
WE COME TO YOU service

We understand that it's not always possible for you to come to visit our training kitchen in Slovenia and so we can offer you our **Kurtos Academy - WE COME TO YOU service**. The main benefit to you and your company is that your business will be able to start much quicker than if you try to learn the procedure from a CD or on-line.

10 additional benefits of us coming to your company or country are:

- 1) We can demonstrate to all company owners / directors the method of making Kurtoskalacs as well as allowing everyone involved in the project to taste the product.
- 2) We can receive instant feedback about the taste, size, colour of the finished product and adjust it to your needs, such as if you would like a more sweet, more salty, thinner or thicker dough.
- 3) We can source local ingredients on your behalf. We can test various flours to make sure that you get the best possible results.
- 4) We can go out into the field and do presentations for the local general public so that you can get feedback about the product, before you go into full production.
- 5) We can sit down with your designers to give advice about the best layout of a Kurtoskalacs kiosk or shop.
- 6) We can conduct training sessions with your employees, teaching them how to use the equipment and how to make and baker great tasting cakes. As long as we have an English translator available, we can work with non-English speaking trainees.
- 7) We can discuss the importance of good 'dough management' which is vital to the production of Kurtoskalacs.
- 8) We are happy to assist in marketing or advertising your new business venture and can give you some of our tips and tricks in accomplishing a good marketing strategy.
- 9) We can evaluate your commercial shopping environment and suggest suitable selling locations or selling points.
- 10) One of our main aims will be to stimulate your employees, so that they are enthusiastic, passionate, knowledgeable and competent with regards making and selling Kurtoskalacs.





WE COME TO YOU service

There will always be **TWO** people coming to you for the training program.

It is important that the necessary equipment and EASY Kurtos Kalacs mix is at the destination location before we arrive.

We always request ONE free day where we can explore our surroundings and rest before our departure back to our country. We do not charge any daily fee for this free day.

- 1) Travel expenses to and airport parking at the departure airport.
- 2) Two aeroplane tickets from the departure airport to the destination country plus visa's if necessary.
- 3) Collection or taxi costs from destination airport to hotel.
- 4) Two single rooms with breakfast in a suitable hotel close to the location where we will be working.
- 5) Daily fee for days that we are working.
- 6) Collection or taxi costs from hotel back to the airport for departure.

An example of a typical **WE COME TO YOU service** is:

Day 1 Travel from Slovenia to destination country.

Day 2 Meet and greet the company directors. Source local ingredients & any other accessories we need.

Day 3 Presentation to company directors to staff and / or presentation to general public to find out their reaction.

Day 4 Training, general meeting and discussion about the business and a way forward.

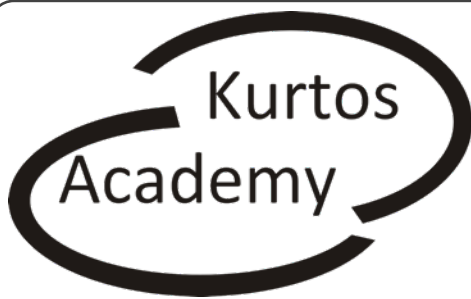
Day 5 Free day

Day 6 Return to airport for flight home.

In the example given, the daily fee would be charged on days, 2, 3 and 4.

The duration of the WE COME TO YOU service can be longer if the customer wishes or shortened by one day.





WE COME TO YOU service

How to move forward and plan the **WE COME TO YOU service**.

- 1) Tell us the dates that you have in mind.
- 2) We will look at availability of flights and inform you of costs.
- 3) We will invoice you for the travel expenses to the departure airport & aeroplane tickets.
- 4) We shall inform you of the flight details once booked.
- 5) You will make a reservation at a hotel convenient for our stay for two single rooms with breakfast and with WIFI / Internet connection, with these costs going to your company. We are responsible for any additional costs for services that we request.
- 6) On arrive you will pay us in local currency our daily fee.
- 7) You will return us or pay for a taxi to the departure airport.

We look forward to meeting you and to bringing Kurtos Kalacs to your company and country.

Kurtos Academy team

